

# DEPARTMENT OF THE NAVY ORACLE ENTERPRISE SOFTWARE LICENSING AGREEMENT



## CONTRACT OVERVIEW

- **Blanket Purchase Agreement (BPA) #:** N00104-13-A-ZF48
- **Oracle Reseller Name:** DLT Solutions, Inc.
- **Effective Date:** 13 June 2013
- **Expiration Date:** 12 June 2018
- **General Services Administration (GSA) Schedule:** GS-35F-4543G
- **DON Oracle Customer Site:** <https://navy.deps.mil/peoeis/sites/pmm110/oracle/default.aspx> (CAC Required)

## WHAT IS COVERED UNDER THIS AGREEMENT?

The Oracle Enterprise Software Licensing (ESL) Agreement consists of two parts:

1. **Core Products:** Provides unlimited use of 7 software products within the Department of the Navy (DON), including maintenance renewals.
2. **Catalog Products:** Most of Oracle's remaining software catalog is available for separate procurements at a 70% discount from Oracle list prices (Any single order over \$1M qualifies for an 80% discount). Catalog prices are static through Fiscal Year (FY) 2018.

Core Products		Catalog
<ul style="list-style-type: none"> <li>• <b>Oracle Database Enterprise Edition</b> (Processor &amp; DON Licensed User)</li> <li>• <b>Oracle Database Standard Edition</b> (Processor &amp; DON Licensed User)</li> <li>• <b>Oracle Database Standard Edition One</b> (Processor &amp; DON Licensed User)</li> <li>• <b>Oracle Database Personal Edition</b> (Processor &amp; DON Licensed User)</li> </ul>	<ul style="list-style-type: none"> <li>• <b>Advanced Security Option</b></li> <li>• <b>Diagnostics Pack</b></li> <li>• <b>Tuning Pack</b></li> <li>• <b>Database Lifecycle Management Option</b></li> <li>• <b>Partitioning Option</b></li> <li>• <b>WebLogic Suite</b></li> </ul>	<ul style="list-style-type: none"> <li>• <b>Technology Products</b> (including Database, Middleware, SOA, Integration, Business Intelligence, and Security Products)</li> <li>• <b>Application Products</b> (including ERP, CRM, Project, and other application software)</li> </ul>

## VALUE TO THE DON

- Total savings realized through second year of Agreement > \$183M\*
- Improves DON buying and negotiating power for maximum discount and cost avoidance
- Centralized ordering enables greater visibility, oversight and control over software procurements
- Enables DON customers to purchase the software their programs need in a pre-negotiated environment with pre-established low prices
- Allows for unlimited data-sharing for all DON Authorized Users
- Enables optimized architecture across the DON

\*Savings compared against DoD ESI pricing and excludes savings from catalog purchases.

## WHO CAN USE THE DON ORACLE ESL AGREEMENT?

The DON is the official Licensee. This consists of any entity considered a “Principal element of the DON” (“PED”) as defined by the 32 Code of Federal Regulations, sections 700.203 and 700.204. Authorized users include: DON government employees (military, civilian, Navy reserve, and National Guard assigned to DON), contractors, non-human devices, detailed individuals that are included and accounted for in the DON in support of internal or external DON operations and those individuals or non-human devices who have access to, use or are tracked by Oracle software.

The use of DON ESLs are mandated per the 22 February 2012, DON Chief Information Officer (CIO)/Assistant Secretary of the Navy (ASN) (Research, Development & Acquisition (RDA)) and Assistant Secretary of the Navy (ASN) (Financial Management and Comptroller (FMC)) memorandum to achieve maximum cost savings.

## HOW TO ORDER

For detailed ordering instructions and templates, refer to  
<https://navy.deps.mil/peoeis/sites/pmm110/oracle/default.aspx> (CAC Required)

## WHO SHOULD I CONTACT WITH QUESTIONS ABOUT THE AGREEMENT?

Inquiries regarding the DON Oracle ESL Agreement may be directed to the following points of contact:

Title	Name	Phone Number	Email
DON ESL Project Officer/COR	Christine Lamer	+1 703 432 7462	Christine.lamer@usmc.mil
DON ESL Contracts Specialist	Dennis Fellin	+1 717 605 5659	Dennis.Fellin@navy.mil
DON Oracle ESL Email: <a href="mailto:NAVSUP_WS_ORACLEELA@navy.mil">NAVSUP_WS_ORACLEELA@navy.mil</a>			

For more information on the DON ESL Program Office (PMM-110) and additional DON ESL Agreements, please visit: <https://navy.deps.mil/peoeis/sites/pmm110/default.aspx> (CAC required)

